

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
WASHINGTON, D. C. 20549

FORM 10-Q

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES  
EXCHANGE ACT OF 1934

For the quarterly period ended March 31, 2012

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES  
EXCHANGE ACT OF 1934

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission File No. 001-33935

WIZZARD SOFTWARE CORPORATION  
(Exact name of registrant as specified in its charter)

COLORADO  
(State or other jurisdiction of incorporation or organization)

87-0609860  
(I.R.S. Employer Identification No.)

5001 Baum Boulevard, Suite 770  
Pittsburgh, Pennsylvania 15213  
(Address of Principal Executive Offices)

Registrant's Telephone Number: (412) 621-0902

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Sections 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. (1) Yes  No  (2) Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company. See definition of "large accelerated filer", "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer   
Non-accelerated filer

Accelerated filer   
Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  No

As of May 4, 2012, there were 8,623,763 shares of common stock, par value \$0.001, of the registrant issued and outstanding.\*

\* Unless otherwise indicated herein, all share figures in this Quarterly Report retroactively reflect the reverse split of the registrant's outstanding shares of common stock in the ratio of one for twelve, which was effectuated on February 23, 2012.

## PART I - FINANCIAL INFORMATION

### Item 1. Financial Statements.

The Unaudited Consolidated Financial Statements of the Company required to be filed with this 10-Q Quarterly Report were prepared by management and commence on the following page, together with related notes. In the opinion of management, the Unaudited Consolidated Financial Statements fairly present the financial condition of the Company.

WIZZARD SOFTWARE CORPORATION AND SUBSIDIARIES  
FINANCIAL STATEMENTS

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104000 - Statement - WIZZARD SOFTWARE CORPORATION AND SUBSIDIARIES CONSOLIDATED  
BALANCE SHEETS

	March 31, 2012		December 31, 2011
	Unaudited		
Wizzard Statement of Financial Position			
CURRENT ASSETS:			
Cash	977,993		1,442,465
Accounts receivable	808,585	[1]	586,682 [1]
Prepaid expenses	62,590		40,054
Total current assets	1,849,168		2,069,201
PROPERTY AND EQUIPMENT, net	40,008		36,303
GOODWILL	12,673,912		12,673,912
OTHER ASSETS	3,582		3,582
Total assets	14,566,670		14,782,998
CURRENT LIABILITIES:			
Accounts payable	616,609		658,541
Accrued expenses	309,930		337,454
Deferred revenue	27,118		10,544
Total current liabilities	953,657		1,006,539
Total liabilities	953,657		1,006,539
STOCKHOLDERS' EQUITY			
Common stock	8,623	[2]	8,126 [3]
Additional paid-in capital	84,858,023		84,024,736
Accumulated deficit	(71,253,633)		(70,256,403)
Total stockholders' equity	13,613,013		13,776,459
Total liabilities and stockholders' equity	14,566,670		14,782,998

[1] net of \$34,200 allowance

[2] \$.001 par value, 200,000,000 shares authorized, 8,623,273 shares issued and outstanding, respectively

[3] \$.001 par value, 200,000,000 shares authorized, 8,125,530 shares issued and outstanding, respectively

See accompanying notes to these unaudited consolidated financial statements.

124000 - Statement - WIZZARD SOFTWARE CORPORATION AND SUBSIDIARIES CONSOLIDATED  
STATEMENTS OF OPERATIONS

	Jan 1, 2012 to Mar 31, 2012	Jan 1, 2011 to Mar 31, 2011
Wizzard Statement of Operations		
REVENUE		
Software	138,063	222,551
Healthcare	1,008,294	849,451
Media Services	709,256	494,001
Total Revenue	1,855,613	1,566,003
COST OF GOODS SOLD		
Software cost of goods sold	53,470	68,425
Healthcare cost of goods sold	669,060	586,917
Media Services cost of goods sold	245,383	211,828
Total Cost of Goods Sold	967,913	867,170
Gross Profit	887,700	698,833
OPERATING EXPENSES		
Selling expenses	85,830	58,921
General and administrative	973,451	773,635
Consulting fees	759,573	161,162
Research and development	65,882	73,013
Total Operating Expenses	1,884,736	1,066,731
LOSS FROM OPERATIONS	(997,036)	(367,898)
OTHER INCOME (EXPENSE):		
Re-pricing of warrants and preferred stock	0	(243,876)
Interest income	160	1,279
Interest expense	0	(12,704)
Other income (expense)	(354)	16,440
Total Other Income (Expense)	(194)	(238,861)
LOSS BEFORE INCOME TAXES	(997,230)	(606,759)
CURRENT INCOME TAX EXPENSE	0	0
DEFERRED INCOME TAX EXPENSE	0	0
NET LOSS AVAILABLE TO COMMON SHAREHOLDERS	(997,230)	(606,759)
BASIC LOSS PER COMMON SHARE AVAILABLE TO COMMON SHAREHOLDERS	(0.12)	(0.09)
BASIC WEIGHTED AVERAGE COMMON SHARES OUTSTANDING	8,191,544	6,945,421
DILUTED LOSS PER COMMON SHARE AVAILABLE TO COMMON SHAREHOLDERS	(0.12)	(0.09)
DILUTED WEIGHTED AVERAGE COMMON SHARES OUTSTANDING	8,191,544	6,945,421

152200 – Statement - WIZZARD SOFTWARE CORPORATION AND SUBSIDIARIES CONSOLIDATED  
STATEMENTS OF CASH FLOWS

	March 31, 2012	March 31, 2011
Wizzard Statement of Cash Flows		
Cash Flows from Operating Activities		
Net loss	(997,230)	(606,759)
Adjustments to reconcile net loss to net cash used in operating activities:		
Amortization of discount on notes payable	0	5,329
Stock for non cash expenses	831,605	7,942
Non-cash compensation - options issued	2,180	0
Re-pricing on warrants and preferred stock	0	243,876
Change in value of derivative liability	0	(15,784)
Non-cash interest expense on notes payable	0	9,942
Depreciation and amortization expense	6,778	16,992
Change in assets and liabilities:		
Increase (Decrease) Accounts receivable	(221,903)	31,472
Increase (Decrease) Prepaid expenses	(22,536)	3,407
(Increase) Decrease Accounts payable	(41,933)	(292,855)
(Increase) Decrease Accrued expense	(27,524)	(7,703)
(Increase) Decrease Deferred revenue	16,574	(5,780)
Net Cash Used in Operating Activities	<u>(453,989)</u>	<u>(609,921)</u>
Cash Flows from Investing Activities:		
Purchase of property & equipment	(10,483)	0
Investment in marketable securities	0	(150,000)
Net Cash Used in Investing Activities	<u>(10,483)</u>	<u>(150,000)</u>
Cash Flows from Financing Activities:		
Issuance of common stock	0	3,923,575
Payments on notes payable	0	(1,000,000)
Net Cash Provided by (Used in) Financing Activities	<u>0</u>	<u>2,923,575</u>
Net Increase (Decrease) in Cash	(464,472)	2,163,654
Cash at Beginning of Period	1,442,465	267,206
Cash at End of Period	<u>977,993</u>	<u>2,430,860</u>
Supplemental Disclosures of Cash Flow Information		
Cash paid during the periods for:		
Interest	0	7,996
Income taxes	0	0

(Continued)

See accompanying notes to unaudited consolidated financial statements.

WIZZARD SOFTWARE CORPORATION AND SUBSIDIARIES  
UNAUDITED CONSOLIDATED STATEMENTS OF CASH FLOWS  
(Continued)

Supplemental Schedule of Non-cash Investing and Financing Activities:

For the three months ended March 31, 2012:

On February 24, 2012, the Company issued 37,500 common shares upon the exercise of options valued at \$63,000 to consultants and employees for services rendered.

On March 21, 2012, the Company issued 28,334 common shares upon the exercise of options valued at \$47,601 to consultants and employees for services rendered.

On March 21, 2012, the Company issued 429,169 common shares valued at \$721,004 to consultants and employees for services rendered.

For the three months ended March 31, 2011:

On January 7, 2011, the Company issued 33,333 common shares in payment of a \$100,000 note.

On January 11, 2011, the Company issued 24,981 common shares in payment of a \$65,000 note payable and \$9,942 of accrued interest.

On January 19, 2011, the Company issued 20,833 unregistered and restricted shares of common stock as part of the settlement with GHS Entertainment.

On January 31, 2011, the Company issued 2,647 common shares upon the exercise of options valued at \$7,942 to consultants and employees for services rendered.

On January 19, 2011, the Company recorded \$114,349 of expense for the re-pricing of the conversion price of the Series A Preferred Stock from \$9.60 to \$6.399996 per share.

On January 19, 2011, the Company recorded \$101,000 of expense for the re-pricing of the conversion price of the Warrants from \$4.20 to \$2.64 per share.

On January 19, 2011, the Company recorded \$28,526 of expense for the re-pricing of the conversion price of the Warrants from \$6.00 to \$2.64 per share.

WIZZARD SOFTWARE CORPORATION AND SUBSIDIARIES  
NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS

NOTE 1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

**Organization** - Wizzard Software Corporation ["Parent"], a Colorado corporation, was organized on July 1, 1998. The Company operates in three segments, Software, Healthcare and Media Services. The Software segment engages primarily in the development, sale, and service of custom and packaged computer software products. The Media Services provides podcast hosting, content management tools and advertising services. The Healthcare segment operates primarily in the home healthcare and healthcare staffing services in Wyoming and Montana. On September 8, 2005, Parent purchased all of the issued and outstanding shares of Interim Healthcare of Wyoming, Inc. ["Interim"], a Wyoming corporation, in a transaction accounted for as a purchase. On February 27, 2007, Parent organized Wizzard Acquisition Corp., a Pennsylvania corporation, to acquire and dissolve into the operations of Webmayhem, Inc. [Libsyn], a Pennsylvania corporation, in a transaction accounted for as a purchase. On April 3, 2007, Interim purchased the operations of Professional Personnel, Inc., d.b.a., Professional Nursing Personnel Pool ["PNPP"].

**Consolidation** - The financial statements presented reflect the accounts of Parent, Libsyn and Interim. All significant inter-company transactions have been eliminated in consolidation.

**Accounting Estimates** - The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities, the disclosures of contingent assets and liabilities at the date of the financial statements, and the reported amounts of revenues and expenses during the reporting period. Management made assumptions and estimates for determining reserve for accounts receivable, obsolete inventory and in determining the impairment of definite life intangible assets and goodwill. Actual results could differ from those estimated by management.

**Reclassification** – The financial statements for the period ended prior to March 31, 2012 have been reclassified to conform to the headings and classifications used in the March 31, 2012 financial statements.

**Cash and Cash Equivalents** – The Company considers all highly liquid investments with an original maturity date of three months or less when purchased to be cash equivalents.

**Accounts Receivable** - Accounts receivable consist of trade receivables arising in the normal course of business. At March 31, 2012 and 2011, the Company has an allowance for doubtful accounts of \$34,200 which reflects the Company's best estimate of probable losses inherent in the accounts receivable balance. The Company determines the allowance based on known troubled accounts, historical experience, and other currently available evidence. During the years ended March 31, 2012, 2011 and 2010, the Company adjusted the allowance for bad debt by \$0, \$0 and \$0, respectively.

**Marketable Securities** - The Company classifies its marketable securities as available-for-sale. These marketable securities consist of corporate equity securities that are stated at market value. Unrealized gains and losses on available-for-sale securities are reflected as other comprehensive income (losses), net of tax, in stockholders' equity. Realized gains and losses on all marketable securities are included in operations and are derived using the specific identification method for determining the cost of securities sold. It is the Company's intent to maintain a liquid portfolio to take advantage of investment opportunities; therefore, all marketable securities are classified as current assets and available for sale.

**Depreciation** - Depreciation of property and equipment is provided on the straight-line method over the estimated useful lives.



WIZZARD SOFTWARE CORPORATION AND SUBSIDIARIES  
NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

**Goodwill and Definite-life intangible assets** - The Company accounts for Goodwill and definite-life intangible assets in accordance with provisions of Statement of Financial Accounting Standards Board (“FASB”) Accounting Standards Codification (“ASC”) Topic 350, Intangibles--Goodwill and Other. Goodwill and intangible assets acquired in a purchase business combination and determined to have an indefinite useful life are not amortized, but instead are tested for impairment at least annually in accordance with the provisions of Topic 350. Impairment losses arising from this impairment test, if any, are included in operating expenses in the period of impairment. Topic 350 requires that definite intangible assets with estimable useful lives be amortized over their respective estimated useful lives, and reviewed for impairment in accordance with Topic 360, criteria for recognition of an impairment of Long-Lived Assets.

**Software Development Costs** - We account for software development costs, including costs to develop software products or the software component of products to be marketed to external users, as well as software programs to be used solely to meet our internal needs in accordance with ASC 985 Software. We have determined that technological feasibility for our products to be marketed to external users was reached shortly before the release of those products. As a result, the development costs incurred after the establishment of technological feasibility and before the release of those products were not material, and accordingly, were expensed as incurred. In addition, costs incurred during the application development stage for software programs to be used solely to meet our internal needs were not material.

**Loss Per Share** - The Company computes loss per share in accordance with FASB ASC Topic 260, Earnings Per Share, which requires the Company to present basic earnings per share and diluted earnings per share when the effect is dilutive (see Note 10).

**Income Taxes** - The Company accounts for income taxes in accordance with FASB ASC Topic 740, Accounting for Income Taxes. This topic requires an asset and liability approach for accounting for income taxes (see Note 8).

**Advertising Costs** - Advertising costs are expensed as incurred and amounted to \$22,953 and \$22,665 for the periods ending March 31, 2012 and 2011, respectively.

**Fair Value of Financial Instruments** - The Company accounts for fair value measurements for financial assets and financial liabilities in accordance with FASB ASC Topic 820. The authoritative guidance, which, among other things, defines fair value, establishes a consistent framework for measuring fair value and expands disclosure for each major asset and liability category measured at fair value on either a recurring or nonrecurring basis. Fair value is defined as the exit price, representing the amount that would either be received to sell an asset or be paid to transfer a liability in an orderly transaction between market participants. As such, fair value is a market-based measurement that should be determined based on assumptions that market participants would use in pricing an asset or liability. As a basis for considering such assumptions, the guidance establishes a three-tier fair value hierarchy, which prioritizes the inputs used in measuring fair value as follows:

- Level 1. Observable inputs such as quoted prices in active markets for identical assets or liabilities;
- Level 2. Inputs, other than the quoted prices in active markets, that are observable either directly or indirectly; and
- Level 3. Unobservable inputs in which there is little or no market data, which require the reporting entity to develop its own assumptions.

Unless otherwise disclosed, the fair value of the Company’s financial instruments including cash, accounts receivable, prepaid expenses, accounts payable, accrued expenses and notes payable approximates their recorded values due to their short-term maturities.

WIZZARD SOFTWARE CORPORATION AND SUBSIDIARIES  
NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

**Revenue Recognition** - Revenue is recognized when earned. The Company's revenue recognition policies are in compliance with Financial Accounting Standards Board ("FASB") Accounting Standards Codification ("ASC") Topic 985-605, Software — Revenue Recognition. The Company's revenue recognition policies are also in compliance with the Securities and Exchange Commission Staff Accounting Bulletin No. 101 and 104.

**Software** - The Company sells packaged and custom software products and related voice recognition product development consulting. Software product revenues are recognized upon shipment of the software product only if no significant Company obligations remain, the fee is fixed or determinable, and collection is received or the resulting receivable is deemed probable. Revenue from package software products are recorded when the payment has been received and the software has been shipped. Revenue is recognized, net of discount and allowances, at the time of product shipment. For packaged software products the Company offers a 30 day right of return. Provisions are recorded for returns, concessions, and bad debts and at March 31, 2012 and 2011 amounted to \$0. Revenue from packaged software product sales to and through distributors and resellers is recorded when payment is received and the related products are shipped. The Company's distributors or resellers do not carry packaged software product inventory and thus the Company does not offer any price protections or stock balancing rights. Revenue from non-recurring programming, engineering fees, consulting service, support arrangements and training programs are recognized when the services are provided.

**Healthcare** - The Company recognizes revenue from the providing of healthcare services when the services are provided and collection is probable.

**Media Services** – Digital media publishing services are billed on a month to month basis. The Company recognizes revenue from providing digital media publishing services when the services are provided and when collection is probable. The Company recognizes revenue from the insertion of advertisements in digital media, as the digital media with the advertisement is downloaded and collection is probable. The Company recognizes revenue from the sale of apps when the app is sold and collection is probable.

**Research and Development Cost** - The Company expenses the cost of developing new products as incurred as research and product development costs, and amount to \$65,882 and \$73,013, respectively for the three months ended March 31, 2012 and 2011.

**Stock Options** - The Company has stock option plans that provide for stock-based employee compensation, including the granting of stock options, to certain key employees. The plans are more fully described in Note 7. During the periods presented in the accompanying financial statements, the Company has granted options under its 2009 and 2010 defined stock option plans. The Company accounts for options in accordance with the provisions of Financial Accounting Standards Board ("FASB") Accounting Standards Codification ("ASC") ASC Topic 718, *Compensation – Stock Compensation*. Non-cash compensation cost of \$2,180 and \$0 have been recognized for the vesting of options granted to employees and directors with an associated recognized tax benefit of \$0 for the three months ended March 31, 2012 and 2011, respectively. Non-cash compensation cost of \$110,601 and \$7,942 have been recognized for options issued to employee and consultants which immediately vested and were exercised with an associated recognized tax benefit of \$0 for the three months ended March 31, 2012 and 2011.

**Restatement** - On February 23, 2012, the Company affected a 1 for 12 reverse stock-split. All references to stock issuances and per share data have been reflected in these financial statements.

WIZZARD SOFTWARE CORPORATION AND SUBSIDIARIES  
NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS

NOTE 2 – GOING CONCERN

The accompanying consolidated financial statements have been prepared in conformity with generally accepted accounting principles of the United States of America, which contemplate continuation of the Company as a going concern. However, the Company has incurred significant losses and has not yet been successful in establishing profitable operations. These factors raise substantial doubt about the ability of the Company to continue as a going concern. In this regard, management plans to mitigate this doubt by raising additional funds through debt and/or equity offerings and by substantially increasing sales. There is no assurance that the Company will be successful in achieving profitable operations. The consolidated financial statements do not include any adjustments that might result from the outcome of these uncertainties.

NOTE 3 – PROPERTY & EQUIPMENT

The following is a summary of property and equipment at:

	Life	March 31, 2012	December 31, 2011
Furniture, fixtures and equipment	2-10 yrs	\$ 412,619	\$ 402,136
Software	2-5 yrs	11,964	11,964
		<u>424,583</u>	<u>414,100</u>
Less: Accumulated depreciation		(384,575)	(377,797)
Property & equipment, net		<u>\$ 40,008</u>	<u>\$ 36,303</u>

Depreciation expense for the three months ended March 31, 2012 and 2011 was \$6,778 and \$16,992, respectively.

NOTE 4 – GOODWILL / DEFINITE-LIFE INTANGIBLE ASSETS

The following is a summary of goodwill:

	For the Three Months Ended March 31, 2012	For the Year Ended December 31, 2011
Goodwill at beginning of period	\$ 12,673,912	\$ 12,673,912
Goodwill at end of period	<u>\$ 12,673,912</u>	<u>\$ 12,673,912</u>

Goodwill consists of:

	December 31, 2010
Interim Healthcare of Wyoming – Casper	\$ 585,881
Interim Healthcare of Wyoming - Billings	603,780
Webmayhem Inc.	11,484,251
Total Goodwill	<u>\$ 12,673,912</u>

WIZZARD SOFTWARE CORPORATION AND SUBSIDIARIES  
NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS

NOTE 5 - LEASES

**Operating Lease** - The Company leases office space, in Pittsburgh, Pennsylvania, on a month to month basis for \$4,428 a month. The Company leases additional office space in Casper, Wyoming from the former owner of Interim Healthcare of Wyoming, Inc., for \$4,750 a month through June 2013. The Company further leases space in Billings, Montana for of \$1,406 a month through February 2014.

NOTE 6 - CAPITAL STOCK

**Preferred Stock** - The Company has authorized 10,000,000 shares of preferred stock, \$.001 par value. As of March 31, 2012, the Company had no Series A Preferred shares issued and outstanding.

**1 for 12 Reverse Stock Split** – On February 8, 2012, the Company shareholders approved a 1 for 12 reverse stock split for shareholders of record on February 23, 2012. The accompanying financial statements for all period presented have been restated to reflect the split. The company issued 2,739 common shares for the fractional shares resulting from the split.

**Common Stock** - The Company has authorized 200,000,000 shares of common stock, \$.001 par value. As of March 31, 2012, the Company had 8,623,273 common shares issued and outstanding.

On February 24, 2012, the Company issued 37,500 common shares upon the exercise of options valued at \$63,000 to consultants and employees for services rendered.

On March 21, 2012, the Company issued 28,334 common shares upon the exercise of options valued at \$47,601 to consultants and employees for services rendered.

On March 21, 2012, the Company issued 429,169 common shares valued at \$721,004 to consultants and employees for services rendered.

During the first three months of 2012, the company recorded \$2,180 of non-cash compensation expense related to the vesting of certain stock options issued.

On January 7, 2011, the Company issued 33,333 common shares in payment of a \$100,000 note.

On January 11, 2011, the Company issued 24,981 common shares in payment of a \$65,000 note payable and \$9,942 of accrued interest.

On January 19, 2011, the Company issued 20,833 unregistered and restricted shares of common stock as part of the settlement with GHS Entertainment.

On January 20, 2011, the Company issued 416,667 shares upon notice of exercise of warrants by five institutional investors, and the company received \$1.1 million in cash.

On January 21, 2011, the Company closed a Subscription Agreement by which six institutional investors purchased 1,166,672 shares of Common Stock, par value \$.001, and 440,268 warrants to purchase common stock at \$5.16 per share, for a total amount of \$2,823,600, net of fees of \$256,400. As a condition to the Subscription agreement, all of the holders of the Company's Series A 7% Convertible Preferred Stock will convert all of their Preferred Stock into shares of Common Stock at a conversion ratio of \$6.399996 and agree to a 6 month lock-up on such conversion shares. On January 18, 2011, all of the holders of the Preferred Stock executed Waiver Agreements and Lock-Up Agreements incorporating these terms.

WIZZARD SOFTWARE CORPORATION AND SUBSIDIARIES  
NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS

NOTE 6 - CAPITAL STOCK (Continued)

On January 31, 2011, the Company issued 2,647 common shares upon the exercise of options valued at \$7,942 to consultants and employees for services rendered.

On January 19, 2011, the Company recorded \$114,349 of expense for the re-pricing of the conversion price of the Series A Preferred Stock from \$9.60 to \$6.399996 per share.

On January 19, 2011, the Company recorded \$101,000 of expense for the re-pricing of the conversion price of the Warrants from \$4.20 to \$2.64 per share.

On January 19, 2011, the Company recorded \$28,526 of expense for the re-pricing of the conversion price of the Warrants from \$6.00 to \$2.64 per share.

NOTE 7 – STOCK OPTIONS AND WARRANTS

2010 Stock Option Plan - During 2010, the Board of Directors adopted a Stock Option Plan ("2010 Plan"). Under the terms and conditions of the 2010 Plan, the Board is empowered to grant stock options to employees and officers of the Company. The total number of shares of common stock available under the 2010 Plan may not exceed 166,667. At March 31, 2012, 70,553 options were available to be granted under the 2010 Plan. During the three months ended March 31, 2012, the Company granted 53,334 options.

2009 Stock Option Plan - During 2009, the Board of Directors adopted a Stock Option Plan ("2009 Plan"). Under the terms and conditions of the 2009 Plan, the Board is empowered to grant stock options to employees and officers of the Company. The total number of shares of common stock available under the 2009 Plan may not exceed 166,667. At March 31, 2012, 9,128 options were available to be granted under the 2009 Plan. During the three months ended March 31, 2012, the Company granted 12,500 options.

2008 Key Employee Stock Option Plan - During 2008, the Board of Directors adopted a 2008 Key Employee Stock Option Plan ("2008 Key Employee Plan"). Under the terms and conditions of the 2008 Key Employee Plan, the Board is empowered to grant stock options to employees and officers of the Company. The total number of shares of common stock available under the 2008 Key Employee Plan may not exceed 33,334. At March 31, 2012, 260 options were available to be granted under the 2008 Key Employee Plan. During the three months ended March 31, 2012, the Company granted no options.

WIZZARD SOFTWARE CORPORATION AND SUBSIDIARIES  
NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS

NOTE 7 – STOCK OPTIONS AND WARRANTS (Continued)

2008 Stock Option Plan - During 2008, the Board of Directors adopted a Stock Option Plan ("2008 Plan"). Under the terms and conditions of the 2008 Plan, the Board is empowered to grant stock options to employees and officers of the Company. The total number of shares of common stock available under the 2008 Plan may not exceed 16,667. At March 31, 2012, 28 options were available to be granted under the 2008 Plan. During the three months ended March 31, 2012, the Company granted no options.

2007 Stock Option Plan - During 2007, the Board of Directors adopted a Stock Option Plan ("2007 Plan"). Under the terms and conditions of the 2007 Plan, the Board is empowered to grant stock options to employees and officers of the Company. The total number of shares of common stock available under the 2007 Plan may not exceed 16,667. At March 31, 2012, 12 options were available to be granted under the 2007 Plan. During the three months ended March 31, 2012, the Company granted no options.

2007 Key Employee Stock Option Plan - During 2007, the Board of Directors adopted a 2007 Key Employee Stock Option Plan ("2007 Key Employee Plan"). Under the terms and conditions of the 2007 Key Employee Plan, the Board is empowered to grant stock options to employees and officers of the Company. The total number of shares of common stock available under the 2007 Key Employee Plan may not exceed 16,667. At March 31, 2012, 16,667 options were available to be granted under the 2007 Key Employee Plan. During the three months ended March 31, 2012, the Company granted no options.

2006 Key Employee Stock Option Plan - During 2006, the Board of Directors adopted a 2006 Key Employee Stock Option Plan ("2006 Key Employee Plan"). Under the terms and conditions of the 2006 Key Employee Plan, the Board is empowered to grant stock options to employees and officers of the Company. The total number of shares of common stock available under the 2006 Key Employee Plan may not exceed 11,459. At March 31, 2012, 11,459 options were available to be granted under the 2006 Key Employee Plan. During the three months ended March 31, 2012, the Company granted no options.

The fair value of option grants during the three months ended March 31, 2012 and 2011 was determined using the Black-Scholes option valuation model. The significant weighted average assumptions relating to the valuation of the Company's Stock Options for the three months ended March 31, 2012 and 2011 were as follows:

	<u>2012</u>	<u>2011</u>
Dividend yield	0 %	0 %
Expected life	3 yrs	3 yrs
Expected volatility	N/A	N/A
Risk-free interest rate	N/A	N/A

WIZZARD SOFTWARE CORPORATION AND SUBSIDIARIES  
NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS

NOTE 7 – STOCK OPTIONS AND WARRANTS (Continued)

A summary of the status of options granted at March 31, 2012, and changes during the period then ended are as follows:

	For the Three Months Ended March 31, 2012			
	<u>Shares</u>	<u>Weighted Average Exercise Price</u>	<u>Weighted Average Remaining Contractual Term</u>	<u>Aggregate Intrinsic Value</u>
Outstanding at beginning of period	119,597	\$ 7.72	2.7 years	\$ -
Granted	65,834	0.00	-	-
Exercised	(65,834)	0.00	-	-
Forfeited	(32,502)	20.56	-	-
Expired	0	-	-	-
Outstanding at end of period	87,095	2.93	1.8 years	4,178
Vested and expected to vest in the future	87,095	2.93	1.8 years	4,178
Exercisable at end of period	80,549	2.99	1.7 years	-
Weighted average fair value of options granted	87,095	\$ 2.93	1.8 years	\$ 4,178

The Company had 10,922 non-vested options at the beginning of the period with a weighted average exercise price of \$2.16. At March 31, 2012 the Company had 6,546, non-vested options.

The total intrinsic value of options exercised during the three months ended March 31, 2012 and 2011 was \$110,601 and \$7,942, respectively. Intrinsic value is measured using the fair market value at the date of exercise (for shares exercised) or at March 31, 2012 (for outstanding options), less the applicable exercise price.

During the three months ended March 31, 2012 and 2011, the Company recorded \$2,180 and \$0 of non-cash compensation expense related to the vested stock options issued to employees.

For the three months ended March 31, 2012 and 2011, the Company recorded non-cash compensation cost of \$110,601 and \$0 for vested and exercised options issued to employees and consultants.

Warrants - A summary of the status of the warrants granted is presented below for the three months ended:

	March 31, 2012		March 31, 2011	
	<u>Shares</u>	<u>Weighted Average Exercise Price</u>	<u>Shares</u>	<u>Weighted Average Exercise Price</u>
Outstanding at beginning of period	497,738	\$ 5.15	474,136	\$ 4.32
Granted	-	-	440,268	5.16
Exercised	-	-	(416,666)	2.64
Forfeited	-	-	-	-
Expired	-	-	-	-
Outstanding at end of period	497,738	\$ 5.15	497,738	\$ 5.15

WIZZARD SOFTWARE CORPORATION AND SUBSIDIARIES  
NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS

NOTE 8 - LOSS PER COMMON SHARE

The following data show the amounts used in computing loss per share and the weighted average number of shares of common stock outstanding for the periods presented:

	For the Three Months Ended March 31,	
	2012	2011
Net loss (numerator)	\$ (997,230)	\$ (606,759)
Dividend	-	-
Net loss available to common shareholders (numerator)	\$ <u>(997,230)</u>	\$ <u>(606,759)</u>
Weighted average number of common shares outstanding during the period used in loss per share (denominator)	<u>8,191,544</u>	<u>6,945,421</u>

At March 31, 2012, the Company had 497,738 warrants outstanding to purchase common stock of the Company at \$2.64 to \$6.00 per share, and the Company had 87,095 options outstanding to purchase common stock of the Company at \$2.16 to \$6.12 per share.

At March 31, 2011, the Company had 497,738 warrants outstanding to purchase common stock of the Company at \$2.64 to \$6.00 per share, the Company had 23,458 options outstanding to purchase common stock of the Company at \$4.20 to \$26.40 per share, and 7% cumulative Series A Preferred shares wherein the holder could convert the note into 625,000 shares of common stock which were not included in the loss per share computation because their effect would be anti-dilutive.

NOTE 9 - INCOME TAXES

The Company accounts for income taxes in accordance with FASB ASC Topic 740 Income Taxes which requires the Company to provide a net deferred tax asset/liability equal to the expected future tax benefit/expense of temporary reporting differences between book and tax accounting methods and any available operating loss or tax credit carryforwards. The Company has available at March 31, 2012 operating loss carryforwards of approximately \$45,000,000 which may be applied against future taxable income and which expires in various years through 2031.

The amount of and ultimate realization of the benefits from the operating loss carryforwards for income tax purposes is dependent, in part, upon the tax laws in effect, the future earnings of the Company, and other future events, the effects of which cannot be determined.

Because of the uncertainty surrounding the realization of the loss carryforwards and significant changes in the ownership of the Company, a valuation allowance has been established equal to the tax effect of the loss carryforwards and, therefore, no deferred tax asset has been recognized for the loss carryforwards. The net deferred tax assets are approximately \$18,000,000 as of March 31, 2012, with an offsetting valuation allowance of the same amount. The change in the valuation allowance for the three months ended March 31, 2012 approximated \$400,000.

NOTE 10 - COMMITMENTS AND CONTINGENCIES

The Company is from time to time involved in routine legal and administrative proceedings and claims of various types. While any proceedings or claim contains an element of uncertainty, Management does not expect a material impact on our results of operations or financial position.



WIZZARD SOFTWARE CORPORATION AND SUBSIDIARIES  
NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS

NOTE 10 - COMMITMENTS AND CONTINGENCIES (Continued)

**Agreements** - In connection with the agreement with AT&T to sell AT&T's OEM Natural Voices desktop product licenses, the Company is required to make minimum purchases of \$125,000 per each six month period beginning July 2007 through September 2013.

NOTE 11 - SEGMENT REPORTING

The Company's operations are divided into three independent segments – software, media and healthcare. The Company does not have any inter-segment revenues and the Company uses the same accounting principles used to prepare the consolidated financial statements for all operating segments.

**Software** - The Company attributes revenues from the development, sale, and service of custom and packaged computer software products at the time the product is shipped and collections are likely and from digital media publishing services at the time the service is provided.

**Media** – The Company attributes revenue from digital media publishing service at the time the service is provided and collection is likely.

**Healthcare** - The Company attributes revenue from home healthcare and staffing services at the time the services are rendered and collections are likely.

The following is a summary of the Company's operations by segment for the three months ended March 31, 2012 and 2011: (in thousands)

	2012				2011			
	Software	Media	Healthcare	Total	Software	Media	Healthcare	Total
Net revenues	\$ 138	\$ 709	\$ 1,008	\$ 1,855	\$ 223	\$ 494	\$ 849	\$ 1,566
Cost of sales	53	246	669	968	68	212	587	867
General and administrative	553	207	213	973	311	241	222	774
Consulting	755	-	4	759	158	-	3	161
Selling	28	41	17	86	25	17	17	59
Research and development	-	66	-	66	-	73	-	73
Compensation for re-pricing/extension of warrants	-	-	-	-	-	-	-	-
Other income	(1)	-	1	-	17	-	-	17
Interest expense	-	-	-	-	256	-	-	256
Income tax benefit/(expense)	-	-	-	-	-	-	-	-
Net income (loss)	\$ (1,252)	\$ 149	\$ 106	\$ (997)	\$ (578)	\$ (49)	\$ 20	\$ (607)
Total assets	241	12,058	2,268	14,567	2,347	18,750	2,520	23,617
Depreciation	0	6	1	7	0	15	2	17

NOTE 12 - SUBSEQUENT EVENT

Subsequent events have been evaluated through the date and time this quarterly report on Form 10-Q was filed:

On April 5, 2012, the Company executed a Share Exchange Agreement providing for its acquisition of all of the issued and outstanding shares of Digital Entertainment International Ltd., a company organized under the law of the Hong Kong Special Administrative Region ("Digital HKCo"). The closing of the Share Exchange Agreement is subject to numerous contingencies, including, among other things, the approval of the acquisition by the Company's stockholders, and the prior spin-off of Interim Healthcare of Wyoming to the Company's stockholders, and there can be no assurance that any of these transactions will be successfully completed.

## Item 2. Management's Discussion and Analysis.

### Safe Harbor Statement.

Statements made in this Form 10-Q which are not purely historical are forward-looking statements with respect to the goals, plan objectives, intentions, expectations, financial condition, results of operations, future performance and business of the Company, including, without limitation, (i) our ability to gain a larger share of the digital media, home healthcare and speech recognition software industries, our ability to continue to develop products and services acceptable to those industries, our ability to retain our business relationships, and our ability to raise capital and the growth of the digital media, home healthcare and speech recognition software industries, and (ii) statements preceded by, followed by or that include the words "may", "would", "could", "should", "expects", "projects", "anticipates", "believes", "estimates", "plans", "intends", "targets", "tend" or similar expressions.

Forward-looking statements involve inherent risks and uncertainties, and important factors (many of which are beyond the Company's control) that could cause actual results to differ materially from those set forth in the forward-looking statements, including the following, in addition to those contained in the Company's reports on file with the Securities and Exchange Commission: general economic or industry conditions, nationally and/or in the communities in which the Company conducts business, changes in the interest rate environment, legislation or regulatory requirements, conditions of the securities markets, changes in the digital media, home healthcare and/or speech recognition technology industries, the development of products and/or services that may be superior to the products and services offered by the Company, competition, changes in the quality or composition of the Company's products and services, our ability to develop new products and services, our ability to raise capital, changes in accounting principles, policies or guidelines, financial or political instability, acts of war or terrorism, other economic, competitive, governmental, regulatory and technical factors affecting the Company's operations, products, services and prices.

Accordingly, results actually achieved may differ materially from expected results in these statements. Forward-looking statements speak only as of the date they are made. The Company does not undertake, and specifically disclaims, any obligation to update any forward-looking statements to reflect events or circumstances occurring after the date of such statements.

### Highlights of First Quarter, 2012

Below is an update of our entire business, from our media business of podcasting and apps, where we expect most of our future growth to occur, to our legacy businesses of offering core speech recognition and text to speech engines and programming tools for software developers and home healthcare and staffing for the healthcare industry. Currently, our healthcare operations make up 54% of our revenue, but we expect our Media business to become our largest revenue generator at some point in the future and to provide the largest revenue growth and profits. We believe this is due to the size of our podcast operations, our market leadership position, our substantial presence in iTunes and the potential monetization of the content we distribute through our publishing platform, advertising sale of Apps and paid subscriptions for content. The network growth of our media operation has occurred faster than initially expected and it is Management's opinion that we are still in the early stages of growth for this industry as we are seeing the flow of quality content coming to the Internet increase at a rapid pace and audiences showing increased interest in the medium. Wizzard believes that our network and relevance in our industry will continue to grow and that Wizzard is positioned to be one of the leading companies in the podcast monetization business.

#### 1. WIZZARD MEDIA

Wizzard Media is the five-year old division for our digital media and entertainment business. Wizzard Media is currently the industry's largest network of independent and professional digital media publishers utilizing RSS (podcasting) as a distribution method. During the first quarter of 2012, the media segment experienced a 44% increase in revenue over the first quarter of 2011. Wizzard's publishing platform manages 11,179 clients. Management believes that Wizzard Media offers the leading podcast publishing platform in the industry and is one of only a few podcast publishing platforms that are able to charge publishers for use of the service. The majority of podcast publishing platforms offer their service for free, in hopes of making money exclusively from advertising

sales. Management believes that our ability to charge for the services we provide is a testament to the quality of service. In the first quarter of 2012, our total publishing service revenue, including data transfer, was \$522,931 versus \$348,694 in the first quarter of 2011. The total number of active episodes for the shows on the Wizzard Network was 988,551 in the first quarter of 2012, all of which are available for immediate distribution. With the continuing success of iPods, iPhones, iPads, Android's mobile phones, and Blackberry's smartphones, we expect the number of content publishers using our service and the number of consumers watching the shows to continue to grow rapidly on an annual basis. Wizzard's LibsynPRO Enterprise service had 78 network publishers in 2012. Wizzard Media derives a portion of its revenues through data transfer from PRO customers. During the first quarter of 2012, revenue from data transfer totaled \$99,995.

## WIZZARD MEDIA – PUBLISHING SERVICES

### Hosting, Distribution Network, Content, Platform Development

The Wizzard Media network received over 3.44 million requests for shows per day throughout 2011. Our network reaches over 20 million people around the world, creating what Management believes is a strong media asset and a very compelling platform for advertisers as well as smartphone App sales. Download requests are calculated by counting the number of shows requested for download by audience members. Wizzard works to generate profits by inserting advertisements in the shows in partnership with the show's publishers, charging for the use of our publishing platform and through the sale of Apps. As the online digital media industry is in the emerging stages, the majority of these shows are distributed without advertising and the total download requests listed above are provided to give an understanding of the potential size of advertising inventory available for Wizzard's third party advertising partners and its in-house advertising sales team to fill.

Currently, Wizzard Media distributes digital shows for our producers to a variety of web portals and content aggregators, for both download and video streaming. Approximately 70% of the shows Wizzard distributes' reach audiences using Apple's iTunes platform which includes iTunes on the computer, iPods, iPads, iPhones and Apple TV. It is Management's opinion that the Wizzard Media Network's substantial presence in the iTunes Podcast Store is one of the Company's most valuable assets as consumers using iTunes are early adopters and spend money regularly on digital media. We believe this provides Wizzard with a unique offering for advertisers seeking that type of consumer and provides Wizzard with monetization opportunities for its podcast publishers through the sale of individual and network wide Apps.

Wizzard Media's technical development continued to improve upon its strong record of stability and performance in 2011 while forging ahead with new product and service offerings in the first quarter of 2012. The libsyn platform is well-positioned for continued scalable growth for both producers and consumers as new features and subscriptions are launched.

During the first quarter the development team focused on the development and launch of two major initiatives: Paid Subscription Services for Podcasts and the second phase of Facebook Integration with the Libsyn Facebook Timeline App.

The Paid Subscription Service, which was developed by Wizzard using paywall and secure media delivery technologies, enables top tier producers to serve and sell premium content. In Q1, the new subscription service was already managing over 17,000 consumer accounts. This offering also included the roll-out of new Premium web pages and an HTML5 media player on the libsyn platform as well as a consumer-facing subscription sign-up and management interface.

The team also launched the Podcast App for Facebook Timeline which allows the distribution of over 1,000,000 podcast episodes. The podcast directory allows publishers, friends, and fans to invite others to watch or listen to their podcast show within Facebook. This activity appears throughout the Facebook Timeline, NewsFeed and Ticker – enabling the spread of new episodes virally throughout the social network.

Several improvements and enhancements to the Podcast App offerings were made in Q1. In addition to support for Airplay, iOS5, enhanced media player support, user interface refinement, and search and discovery, Q1 2012 saw the implementation of a cross-platform, single sign-on that integrates with the Paid Subscription service. This adds

even more outlets for top producers to market their premium content, providing paid consumers access to their subscriptions across both the web and mobile platforms with one account.

The team also completed several network and infrastructure projects aimed to improve reliability and robustness of the overall service delivery platform. These included the integration of multiple CDNs and migration of origin storage. Both projects will improve reliability in the short term while reducing costs over the long term. These projects will serve as the foundation for improved service offerings and provide flexibility as podcast traffic moves to mobile devices and app-based content streaming.

### WIZZARD MEDIA - APPS

Apps are small software applications that users can purchase and download to their Android, iPhone and iPod Touch mobile devices with relative ease. App categories include video games, sports, productivity, entertainment, education and health & fitness. Some of these Apps are free, while others have to be purchased. These Apps range in price from \$.99 to \$100.00, with the average price under \$4.99. During 2011, Wizzard continue its push on the Apps market using its podcast network and active podcasters to promote the Apps to consumers. Apple, Amazon and Google retain 30% of all App sales to cover the cost of running the App Store and App owners/developers receive 70% of the sales proceeds. Wizzard believes it can continue to generate revenue through the iTunes Store, Google Market Place and Amazon App Store are briefly outlined below.

#### Sale of Custom Podcast Apps

Wizzard created Apps that work on the iPhone and Android platforms and are currently for sale in the iTunes App Store, Google's Market Place and Amazon's App Store. Wizzard has approximately 2,456 Apps for sale in these three App Stores. Podcasters then market their very own App to their show's audience, many of whom use iPhones, iPads, iPods and Android phones. Management believes podcasters can be very successful marketing Apps to their audience, as they know their audience better than anyone else and are great influencers of their audience. The reasons Management believes an audience member would want to purchase Apps are: 1) Easier, faster access to the content. 2) Bonus content exclusively for App users. 3) Inexpensive and easy way to support their favorite podcasts. 4) Social communication features.

Wizzard now offers Apps as a free monetization tool to podcasters on the Wizzard Network as long as they have a qualifying monthly account. Currently, there are approximately 11,200 shows on the Wizzard Network and approximately 20 million monthly audience members who consume podcasts. Wizzard submits each App for approval, which is not guaranteed and is based on the respective terms of service and approval process of the App Store, and manages the collecting of the revenue and distribution of the podcaster's share of the revenues. Wizzard has submitted over 3,000 podcast Apps and has received approval for 2,519 Apps. Wizzard retains approximately 35% of the sale price that ranges from \$.99 to \$4.99 in most cases. During the first quarter of 2012, revenue from App sales totaled \$86,257.

Wizzard developed a "Network App" which allows for hundreds of podcast Apps, inside one fully functional App. This is very similar to Amazon's Kindle App that includes tens of thousands of books inside one App. This Network App, if accepted into the various App stores, allows us to: 1) continue our business plan to offer App monetization tools to all producers in a streamlined, efficient process; 2) comply with the continually evolving and sometimes inconsistent App approval standards and their desire not to have 'cookie-cutter' Apps for all 250,000 podcasts in iTunes in the App Store causing approval delays and rejections; 3) have more control over the actual marketing of the podcast Apps through expanded distribution of the Network App and cross promotional opportunities; 4) focus more time and attention on podcast shows with larger audiences that sell more apps than the smaller podcast shows. As a result of this change in 'go to market' strategy for iPhone Apps, Wizzard believes it could enhance revenues going forward due to the fact that we will have more control over the marketing of, wider distribution and more opportunities to generate revenues with a Network App. For example, we could include widespread targeted promotions for Groupon or provide offers allowing people to earn Facebook credits. For our Amazon App products, we plan to continue to create individual Apps for podcasts on our network and off network, focusing on podcasts with the largest audiences. As the Android Market continues to evolve, we may consider an option to create a Network App as the business model dictates.

### Sale of Podcast Subscriptions and Episodes Via Custom Podcast Apps

Once a podcaster has successfully marketed an App to its audience and has created a significant install base, the podcaster can offer new content on a subscription basis or release a special episode, in addition to its normal podcast episodes, and charge a nominal fee (\$1 - \$3) for that episode to its audience. By having a successful, extremely easy to use micropayment platform in iTunes/iPhone/iPod Touch, Android and Google, the podcast audiences are willing to pay a nominal fee (\$1.99), from time to time, for special episodes of their favorite podcast and even sign up for inexpensive subscriptions (\$.99 a month; \$8.99 for 12 months) of new content. Wizzard earns a portion of the subscription and episode revenue for administering the App account and delivering the content to the consumer.

### WIZZARD MEDIA - ADVERTISING

In 2011, Wizzard executed multiple national brand advertising campaigns for companies including Audible and Lego. These campaigns run across multiple shows, with different advertisers, resulting in \$96,066 of advertising revenue in the first quarter of 2012.

Wizzard's Alchemy system is able to handle the insertion of advertisements into audio and video shows with geographical targeting capabilities, which was is for multiple advertising campaigns. Using the system, the Wizzard Media Network had the capability to deliver 1,251,621,377 advertisements in the first quarter of 2012 if 2.5 advertisements were placed in every podcast request downloaded from the network. In order to increase the percentage of filled advertising inventory we must continue to execute on our advertising sales strategy, integrate third party ad networks and portals and create relationships with more advertising agencies and their clients. The advertising capabilities number mentioned above and the tables for download inventory (below) demonstrates to advertisers the reach of the Wizzard Media Advertising Network as most advertisers want to see the opportunity for large advertising campaigns when considering a new medium for their marketing plans. Management believes that most advertisers prefer to deal with a few companies with large reach rather than many companies with smaller reach as it makes their advertising 'buys' and tracking easier to monitor.

Client results of our largest advertising execution to date were excellent in Management's opinion and we expect more buys from the client in the future. We have now had multiple advertisers renew campaigns with Wizzard including one advertiser that is on its 51<sup>st</sup> campaign, demonstrating what Management believes is excellent back-end ad operational customer service on Wizzard's part and a satisfactory ROI for our clients.

Wizzard Media currently has 22 distinct ad categories we take to market. As the number of publishers joining Wizzard's Advertising Network grows, so does the available advertising inventory for Wizzard's advertising sales team to sell.

Month	Potential Ad Impressions
October 2010	229,233,365
November 2010	229,114,522
December 2010	* 223,289,675
January 2011	* 247,194,412
February 2011	* 214,224,217
March 2011	243,623,205
April 2011	235,829,927
May 2011	262,660,535
June 2011	* 261,060,697
July 2011	* 268,023,215
August 2011	* 279,321,000
September 2011	272,019,545
October 2011	299,068,565
November 2011	350,041,795
December 2011	* 391,376,530

January 2012	428,054,517
February 2012	393,669,125
March 2012	429,897,735

\* December and January are historically strong months for downloads. June, July and August are historically slower months for downloads. Management believes that the above numbers demonstrate to advertisers the reach of the Wizzard Media network as most advertisers want to see the opportunity for large advertising campaigns. Management believes that most advertisers prefer to deal with a few companies with large reach rather than many companies with smaller reach as it makes their advertising 'buys' and tracking easier to monitor. Formula: Nielsen certified downloads x 2.5 (to take into account pre-roll and post-roll position, and 50% of all downloads capable of handling 1 mid-roll ad). While there can be no future pricing guarantees, the industry is currently charging, and plans to continue to charge, between \$.01 and \$.005 per downloaded ad. The advertisements tend to be no longer than 15 to 30 seconds and several ads can be inserted in one twenty-minute episode.

Nielsen Certified Downloads for Ad Network	
Month	Downloads
October 2010	91,693,346
November 2010	91,645,809
December 2010	89,315,870
January 2011	** 98,877,765
February 2011	85,689,687
March 2011	97,449,282
April 2011	94,331,971
May 2011	105,064,214
June 2011	** 104,424,279
July 2011	107,209,286
August 2011	111,728,400
September 2011	108,807,818
October 2011	119,627,426
November 2011	140,016,718
December 2011	156,550,612
January 2012	171,221,807
February 2012	157,467,650
March 2012	171,959,094

\*\* December and January are historically strong months for downloads. June, July and August are historically slower months for downloads. While there can be no future pricing guarantees, the industry average is \$.01 and \$.005 per downloaded ad. In order to win new business, at times, our ad sales force will give first time discounts in the per download price. The advertisements tend to be no longer than 15 to 30 seconds and several ads can be inserted in one twenty-minute episode.

## 2. SPEECH TECHNOLOGY & SERVICES GROUP

Wizzard Software's legacy Speech Technology & Services Group sells and licenses speech programming tools, related speech products and services, and distributable speech engines in over 13 languages worldwide. Wizzard receives the majority of its sales leads through arrangements with IBM and AT&T, as well as through our own Internet marketing efforts through Google, Yahoo and other major Internet search engines. In the first quarter of 2012 Wizzard continued its Internet marketing efforts through major search engines and continues to modify it on a quarterly basis.

The T&S Group continues to focus its efforts on core assistive application, website audio and alert systems. The website audio file distribution category currently shows the most promise for expanded business going forward.

The Speech Technology and Services Group's immediate focus is to increase revenue and be a preferred supplier for speech technologies to large businesses worldwide, emphasize great technologies, competitive prices, and high quality support to the speech development community and offer non-technical hosted speech conversion services to

companies that have subscriber bases in fast growing market segments. There can be no guarantee that customers will be willing to pay Wizzard for these services.

### 3. HEALTHCARE

Based in Casper, Wyoming and Billings, Montana, Interim Health Care of Wyoming has been serving its community for seventeen years and is part of the home health segment of the healthcare industry, providing a wide range of visiting nurse services to the elderly, wounded and sick. It is one of the 300 home health agencies that comprise Interim Health Care, the largest home healthcare franchise in the United States. Wizzard currently derives the bulk of its revenues, 54% for the first quarter of 2012, from its home healthcare and staffing operations.

During the first quarter of 2012, we experienced a 19% increase in revenue over the first quarter of 2011. This was driven by an increased use in our staffing services in our Billings location. At the same time our home healthcare service continued to provide a consistent stream of revenue during the first quarter of 2012.

As we begin 2012, as with most organizations in today's economy, we are approaching our healthcare business with skeptical optimism. While the economy within Casper Wyoming appears to have been affected very little by the changes in the economy in the rest of the country, these conditions could change rapidly. As for our operation in Billings, Montana and its focus on the medical staffing industry, we anticipate another modest increase in the demand for our medical staffing services during the year. As such, we will continue to evaluate opportunities to expand the realm of services we offer. Promotional activities are being managed as the offices experience fluctuations in the day-to-day operations and as we embark on new business opportunities.

Our home healthcare business continues to be a solid revenue generator for our Company as our country's population ages and new methods of patient data capture become critical components for delivering high quality, affordable healthcare services in a patient's home. Although this has been a gradual process, we believe that we are building a solid business that will offer a complimentary package of new technology and traditional services.

**Restatement** - On February 23, 2012, the Company effected a 1 for 12 reverse stock-split. All references to stock issuances and per share data have been reflected in these financial statements.

On April 5, 2012, which is subsequent to the end of the period covered by this Quarterly Report, the Company executed a Share Exchange Agreement providing for its acquisition of all of the issued and outstanding shares of Digital Entertainment International Ltd., a company organized under the law of the Hong Kong Special Administrative Region ("Digital HKCo"). The closing of the Share Exchange Agreement is subject to numerous contingencies, including, among other things, the approval of the acquisition by the Company's stockholders, and the prior spin-off of Interim Healthcare of Wyoming to the Company's stockholders, and there can be no assurance that any of these transactions will be successfully completed. The Company has set its annual meeting of stockholders for June 29, 2012, and on May 9, 2012, Interim filed with the Securities and Exchange Commission a Registration Statement on Form S-1 with respect to the shares to be issued in connection with the spin-off. The execution of the Share Exchange Agreement was disclosed in the Company's Current Report on Form 8-K dated April 5, 2012, which was filed with the Securities and Exchange Commission on April 10, 2012, and which is incorporated herein by reference. See the Exhibit Index, Part II, Item 6 hereof.

#### Results of Operations

##### Three Months Ended March 31, 2012 and 2011.

During the first quarter ended March 31, 2012, Wizzard recorded revenues of \$1,855,613, an 18% increase from revenues of \$1,566,003 in the first quarter of 2011. The increase for the first quarter of 2012 reflects an increase in revenue from our Healthcare and Media Service, offset by a decrease in revenue in the Software segment.

Cost of goods sold totaled \$967,913 in the first quarter of 2012, versus \$867,170 in the first quarter of 2011. This increase of 12% is a direct result of the increased sales across the Healthcare and Media segments, while being offset by a decreased in costs within our Software segment. Wizzard posted a gross profit of \$887,700 during the first quarter of 2012, versus a gross profit of \$698,833 in the first quarter of 2011, an increase of 27%.

In the first quarter ended March 31, 2012, operating expenses totaled \$1,884,736 which was a 77% increase from operating expenses of \$1,066,731 in the first quarter of 2011. Broken down by line item our operating expenses were:

Selling expenses in the first quarter of 2012 were \$85,830 versus \$58,921 in 2011, representing a \$26,909 increase over the prior year. This increase was driven by efforts to strengthen our sales team to focus on obtaining apps and producers within our media segment.

Total general and administrative expenses were \$973,451 in the first three months of 2012 versus \$773,635 in the first three months of 2011, an increase of 26%. Broken into further detail, general and administrative expenses were \$499,330 in 2012 versus \$282,665 in 2011, an increase of 77%, driven by increases with multiple costs, which include, NYSE listing fees, legal fees for due diligence, travel expense for due diligence, and consulting fees for due diligence. Salaries, wages and related expenses decreased to \$474,121 in 2012 from \$490,970 in 2011, a decrease of 3%, driven by efforts to control costs and a decrease in non cash expense for vesting of stock options. Consulting fees increased to \$759,573 in 2012 from \$161,162, an increase of 371% due payment for consultants that were paid in stock and the increase- in the use of consultants in 2012 versus 2011. Research and Development expenses in the first quarter were \$65,882 versus \$73,013 in 2011, driven by a temporary decrease in our developer team members.

Other expenses of \$194 versus \$238,861 in the first quarter of 2011 consisted primarily of interest expense. This decrease is due to recording \$243,876 for the re-pricing of equity instruments during the first quarter of 2011.

Wizzard's net loss available to common shareholders was \$997,230, or \$0.12 per share, in the quarter ended March 31, 2012. This represents a 64% increase from our net loss of \$606,759, or \$0.09 per share, in the first quarter of 2011. During the first quarter of 2012, non-cash expenditures totaled \$840,453, a 213% increase from non-cash expenditures of \$268,297 in the first quarter of 2011.

The following is a summary of non-cash expenditures:

	For the Three Months Ended March 31,	
	2012	2011
<b>NON-CASH EXPENDITURES</b>		
Amortization of discount on notes payable	0	5,329
Re-pricing of warrants and Preferred Stock	0	243,876
Stock option grants	2,180	0
Depreciation and amortization expense	6,668	16,992
Interest expense paid with stock	0	9,942
Change in FMV of derivative liability	0	(15,784)
Non-cash expense	<u>8,848</u>	<u>260,355</u>
Expenditures paid with issuance of stock	831,605	7,942
Total non-cash expenditures	<u><u>840,453</u></u>	<u><u>268,297</u></u>

#### Liquidity and Capital Resources.

Cash on hand was \$977,993 at March 31, 2012, a decrease of \$464,472 over the \$1,442,465 on hand at December 31, 2011. Net cash used in operations for the three months ended March 31, 2012, was \$453,989, a decrease of 26% over the \$609,921 net cash used in operations for the three months ended March 31, 2011.

In the first three months of 2012, the Company had no cash provided by financing activities. During the three months ended March 31, 2011, cash provided by financing activities was \$2,923,575 which was from the issuance of 416,667 shares upon notice of exercise of warrants by five institutional investors, and the company received



\$1,100,000 in cash; the issuance of 1,166,667 shares of Common Stock, par value \$.001, and 440,268 warrants to purchase common stock at \$5.16 per share, for a total amount of \$2,823,575, net of fees of \$256,400; and the payment of \$1,000,000 notes payable.

Cash used in investing activities was \$10,483, which was for the purchase of computer equipment.

The Company believes it is still in the early stages of the new and developing digital media publishing services, and estimates it will require approximately \$135,000 per month to maintain current operations and grow our digital media business.

The following table reflects our contractual obligations as of March 31, 2012:

Contractual Obligations	Total	Less than 1 Year	1-3 Years
Guaranteed Royalty	\$ 506,000	\$ 256,000	\$ 250,000
Rent	261,744	73,872	187,872
Total	<u>\$ 767,744</u>	<u>\$ 329,872</u>	<u>\$ 437,872</u>

Our consolidated financial statements have been prepared on a going concern basis, which contemplates the realization of assets and the satisfaction of liabilities in the normal course of business. Our ability to continue as a going concern is substantially dependent on the successful execution of many of the actions referred to above, on the timeline contemplated by our plans. The uncertainty of successful execution of our plan, among other factors, raises substantial doubt as to our ability to continue as a going concern. The accompanying consolidated financial statements do not include any adjustments that might result from the outcome of this uncertainty.

### Item 3. Quantitative and Qualitative Disclosures About Market Risk.

Not required for smaller reporting companies..

### Item 4. Controls and Procedures.

#### **(a) Evaluation of Disclosure Controls and Procedures**

Our disclosure controls and procedures (as defined in Rule 13a-15(e) under the Securities Exchange Act of 1934 (the "Exchange Act")), which we refer to as disclosure controls, are controls and procedures that are designed with the objective of ensuring that information required to be disclosed in our reports filed under the Exchange Act, such as this report, is recorded, processed, summarized and reported within the time periods specified in the Securities and Exchange Commission's rules and forms. Disclosure controls are also designed with the objective of ensuring that such information is accumulated and communicated to our management, including the Chief Executive Officer and the Chief Financial Officer, as appropriate to allow timely decisions regarding required disclosure. There are inherent limitations to the effectiveness of any control system. A control system, no matter how well conceived and operated, can provide only reasonable assurance that its objectives are met. No evaluation of controls can provide absolute assurance that all control issues and instances of fraud, if any, within our company have been detected.

As of March 31, 2012, an evaluation was carried out under the supervision and with the participation of our management, including the Chief Executive Officer and the Chief Financial Officer, of the effectiveness of the design and operation of our disclosure controls. Based upon that evaluation, the Chief Executive Officer and the Chief Financial Officer concluded that, as of such date, the design and operation of these disclosure controls were effective to accomplish their objectives at the reasonable assurance level.

#### **(b) Changes in Internal Control over Financial Reporting**

No change in our internal control over financial reporting (as defined in Rules 13a-15(f) and 15d-15(f) under the Exchange Act), occurred during the fiscal quarter ended March 31, 2012 that has materially affected, or is reasonably likely to materially affect, our internal control over financial reporting.

## PART II - OTHER INFORMATION

### Item 1. Legal Proceedings.

Wizzard is involved in routine legal and administrative proceedings and claims of various types. We have no material pending legal or administrative proceedings, other than ordinary routine litigation incidental to our business, to which we or any of our subsidiaries are a party or of which any property is the subject. While any proceeding or claim contains an element of uncertainty, management does not expect that any such proceeding or claim will have a material adverse effect on our results of operations or financial position.

### Item 1A. Risk Factors.

Not required for smaller reporting companies.

### Item 2. Unregistered Sales of Equity Securities and Use of Proceeds.

The following table provides information about all "unregistered" and "restricted" securities that Wizzard has sold during the three month period ended March 31, 2012, which were not registered under the Securities Act of 1933, as amended (the "Securities Act"):

<u>Name</u>	<u>Date</u>	<u>Shares</u>	<u>Description</u>
Chardan Capital Markets LLC	3-21-12	83,334	Consulting Services
The Special Equities Group LLC	3-21-12	125,000	Consulting Services
New Castle Consulting LLC	3-21-12	41,667	Consulting Services
Lane Ventures	3-21-12	91,667	Consulting Services
Arthur Douglas	3-21-12	83,334	IR Services
Legend Capital	3-21-12	4,167	Consulting Services

We issued all of these securities to persons who were either "accredited investors," or "sophisticated investors" who, by reason of education, business acumen, experience or other factors, were fully capable of evaluating the risks and merits of an investment in our company; and each had prior access to all material information about us. We believe that the offer and sale of these securities were exempt from the registration requirements of the Securities Act, pursuant to Sections 4(2) and 4(6) thereof, and Rule 506 of Regulation D of the Securities and Exchange Commission and from various similar state exemptions.

### Item 3. Defaults Upon Senior Securities.

None; not applicable.

### Item 4. Mine Safety Disclosures.

None; not applicable.

### Item 5. Other Information.

(a) None, not applicable

(b) During the quarterly period ended March 31, 2012, there were no changes to the procedures by which shareholders' may recommend nominees to the Company's board of directors.

### Item 6. Exhibits.

(i) Where incorporated in this Report

Current Report on Form 8-K dated April 5, 2012, filed Part I, Item II  
with the Securities and Exchange Commission on April 10, 2012\*

\* This document and related exhibits has previously been filed with the Securities and Exchange Commission and is incorporated herein by reference.

<u>(ii)</u>	<u>Exhibit No.</u>	<u>Description</u>
	31.1	302 Certification of Christopher J. Spencer
	31.2	302 Certification of John Busshaus
	32	906 Certification.

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

WIZZARD SOFTWARE CORPORATION

*Date:* 5/15/12

*By:* /s/ Christopher J. Spencer  
*Christopher J. Spencer*  
*Chief Executive Officer and President*

*Date:* 5/15/12

/s/ John Busshaus  
*John Busshaus*  
*Chief Financial Officer*

*Date:* 5/15/12

/s/ J. Gregory Smith  
*J. Gregory Smith*  
*Director*

*Date:* 5/15/12

/s/ Denis Yevstifeyev  
*Denis Yevstifeyev*  
*Director*

*Date:* 5/15/12

/s/ Douglas Polinsky  
*Douglas Polinsky*  
*Director*